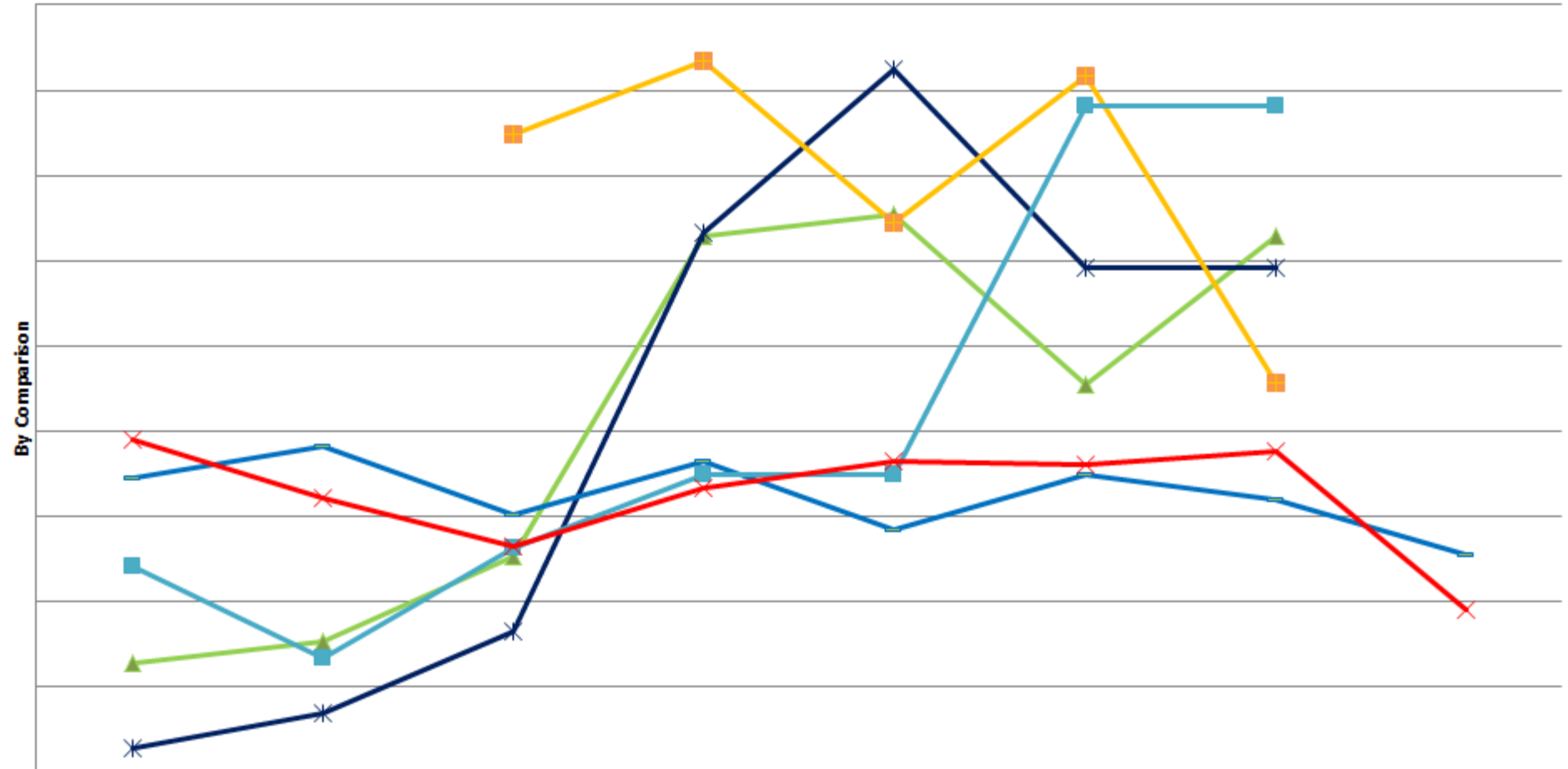


Pricing for Core and Flexi

Ceri Sheppard

Head of Quality and Customer Services

Reality



Core and Flexi

- Block contracts
- Personal budgets



What goes where?

CORE

- Risk management
- Support planning/ key work
- Medication compliance
- Night cover
- Management and coordination

FLEXI

- Individual allocation of cash/hours
 - Skills & community
 - Specific needs
 - External providers and family
-

Pricing approach

- Cost and price
 - London Living Wage
 - Value for money
 - Innovation
 - Risk management
 - Reduce central costs
-

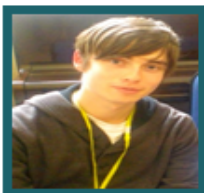
Costing the flexi

- Don't assume you'll provide the flexi. All costs have to be covered in core.
 - Staffing.
 - Role of peer support and other volunteers.
-

ACTIVE PROFILES

Profiles 1 to 15 of 43

1 2 3



James Austin
jamesaustin1987@hotmail.com
Average hours worked: 0.0h
Postcode: N15 3SD



Sunday Awoleye
s.awoleye@hotmail.com
Average hours worked: 0.0h
Postcode: SE16 3UA



Olanike Ayeni
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Average hours worked: 0.0h
Postcode: EN1 4AE



Bridget Badoe Mcquick
bbessi_15@yahoo.co.uk
Average hours worked: 0.0h
Postcode: N17 9XU



Lawunmi Balogun

Search Text

dogs

Search

Create Offer

Clear

Languages

- Finnish
- French
- Gaelige
- German

Bronze Activities

- Assistant Support Worker duties (no su
- Non-specialised individual budget work
- General catering & food preparation, coc
- General home cleaning

Silver Activities

- Gardening & growing food
- Sewing/knitting/haberdashery/customisi
- DIY and basic home maintenance
- Basic financial skills e.g understanding

Gold Activities

- Enhance customer knowledge up to NV

Hourly rates

Permanent staff or bank /flexible workforce?

- London Living Wage - £9.15 per hour
 - Support worker £19,538 - £9.39 per hour
-

How much does it cost?

- Staffing including on costs
 - Training
 - Central costs contribution (lower?)
 - TRAVEL AND STAFF TURNOVER

 - Management, IT, Premises etc
-

Personal budgets pricing

- If no core, then full cost recovery in hourly price.
- While starting up, hourly cost could be £50! Average hourly price is £13.61.
- Seed funding followed by volume (250 hours per week).



Challenges and opportunities

- Skilling up for coordination as well as management.
 - Flexible workforce – consistency, regulation.
 - Working out the best core and flexi split (60/40, 80/20).
-